



# Asia Pacific Medical Technology Association updates

Harjit Gill
Chief Executive Officer
Asia Pacific Medical Technology
Association (APACMed)

### **Our Mission**

Our mission is to improve the standards of care for patients through innovative collaborations among stakeholders to jointly shape the future of healthcare in Asia Pacific.



# As a nonprofit organization, we unite the MedTech industry across Asia Pacific



only APAC regional Med Tech Association

the
visibility
of the
industry

Advocacy,
healthcare
policy
shaping and
market
access
improvement

Sharing latest market trends and promoting industry best practices

Networking platform to exchange valuable information with other members



### We are a young but growing association



Established in 2014



Current membership: 128 organizations



4 Committees and 8 Working Groups with 300+ representatives



Events, workshops and conferences: 4,200+ delegates



Press coverage: 35+ original articles



Social media followers: 4,000+

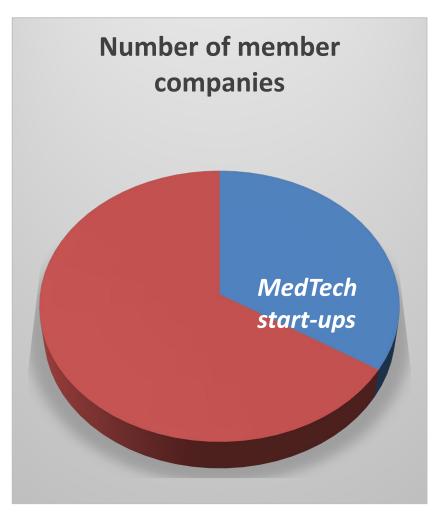


### We have innovative Corporate members





## One third of our members are local, Asianheadquartered start-ups









































































# Local associations in APAC markets are also our members



### **Industry Associations:**























### Asia Pacific MedTech Forum 2019



1092 attendees (785 in 2018)



31 countries (25 in 2018)



83 speakers (84 in 2018 over 3 days)



54 sponsors & exhibitors



28 Start ups in the start up zone 20 MedTech Innovator finalists 12 companies in Connected Care Showcase



Increased share of voice across regional media (health trades; international business and newswires; dailies) and LinkedIn



Highest ranked sessions





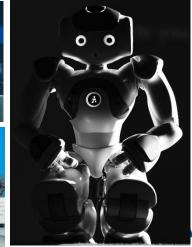


- Prof Shafi Ahmed, London Royal
- Dr Krishna Udayakumar, Duke University
- Dale Sanders, Health Catalyst













The industry's nonprofit global competition and accelerator for medical device, digital health, and diagnostic start-ups.

Our mission is to improve the lives of patients by accelerating the growth of companies that are transforming the healthcare system.

### Introducing MedTech Innovator Asia



### THE BUSINESS TIMES

# Asia Pacific MedTech Forum sees startup accelerator programme unveiled

WED, OCT 10, 2018 - 4:11 PM

**CLAUDIA CHONG** ■ chongkmc@sph.com.sg ● @ClaudiaChongBT

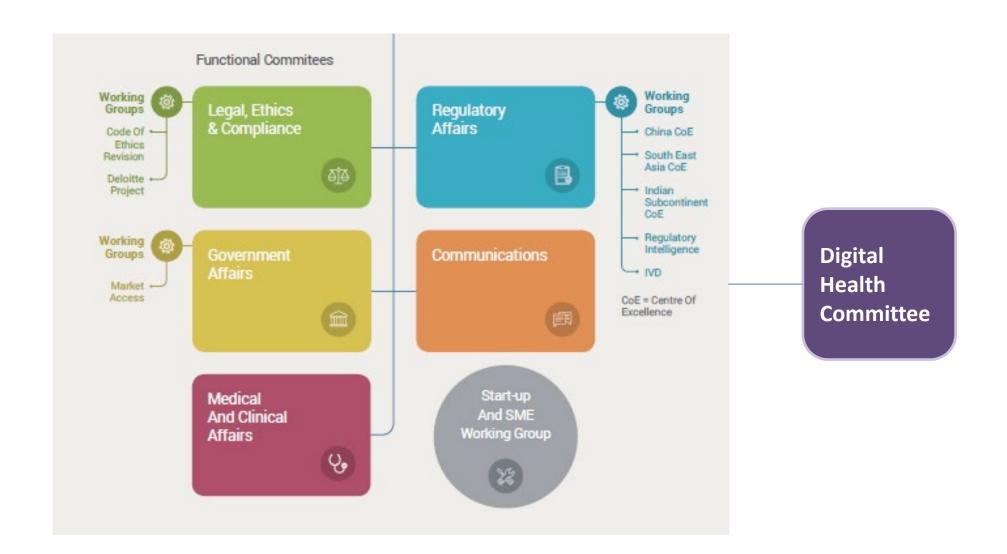
AN accelerator programme for medical device, digital health and diagnostic startups was launched on Wednesday at the Asia Pacific MedTech Forum.

The MedTech Innovator Asia non-profit programme is the Asia edition of the US-based MedTech Innovator.

Since 2013, MedTech Innovator has reviewed over 2,500 early-stage companies from around the world and graduated 185 companies through its four-month accelerator



### **APACMed Functional Committees**





# We set the Code of Conduct standard for our members



- APACMed promotes ethical interactions between the medical technology industry and health care professionals to advance its mission
- The purpose of APACMed's Code of Ethical Conduct for Interactions with Health Care Professionals is to facilitate ethical interactions between
  - Corporate Members, and
  - Individuals and entities that use, recommend, purchase, or prescribe medical technologies in Asia Pacific





### **Partnership & Publications**









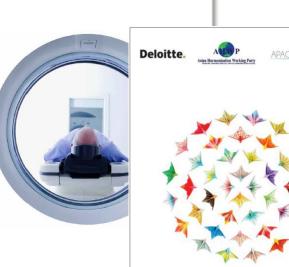












**Competency Framework for Medical Technology Regulators** 



McKinsey&Company

#### **Position Paper**

Acceptance of Overseas Clinical Evidence for IVD Medical Devices







White Paper

**ACCELERATING MARKET ACCESS FOR A MATURING MEDTECH INDUSTRY IN APAC** 

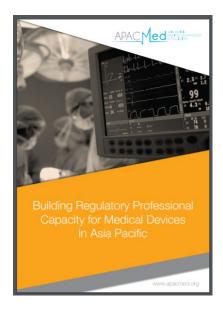
Eliza Chong, Management Consultant, MedTech, Asia Pacific, IQVIA



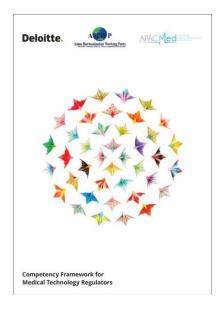


### We prioritized Capacity Building

**Capacity building** has typically been defined as the development and strengthening of human and institutional resources. The UN Development Programme defines **capacity** as "the ability to perform functions, solve problems, and achieve objectives" at three levels: individual, institutional and societal.







**2017:** Report on "Building Regulatory Professional Capacity for Medical Devices in Asia Pacific".

**2018:** Published a white paper on "Competency Framework for Asia Pacific MedTech Regulatory Professionals", which focused on regulatory professionals in the industry.

**2019:** Recommend a competency framework for regulators to conduct gap assessment and develop a training curriculum together with AHWP and Deloitte (with inputs from 13 AHWP economies and industry)



We supported both regional and in-country capacity building activities for MedTech regulators with AHWP, AMDC, APEC RHSC, etc.











# The 4<sup>th</sup> Asia Pacific MedTech Regulatory Summit & ASEAN regulators training

9-10 October 2019, Singapore



# Through fostering innovative partnership with the ecosystem, we are one step closer to better health for all



#### <u>Regional</u>

Regional Leaders
Regional Benchmarking
Regional Collaboration



### <u>Impartial</u>

Not tied to one Government or Agency Independent and committed



#### <u>Inclusive</u>

Open to working with, and facilitating collaboration with, MNC, SME, local associations



### <u>Strategic</u>

Relationships and activities for long-term impact –

Knowledge partner and

Knowledge partner and thought leader approach



# Thanks for your attention!

Follow us on social media:

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